

Danish trainees in your company – trade, retail or clerical work

The OPU-Office represents approx. 30 business colleges in Denmark and we arrange traineeships for **graduates from the Commercial Upper Secondary**. Each year we send about 160 trainees to Germany and about 30 to other countries around the world.

We have worked with the OPU-programme since 1992 and our experience shows us that employers as well as trainees are extremely pleased with this opportunity.

- The OPU-office offers access to interviews with our applicants we screen our applicants and select the ones that suit typical requirements and demands.
- We arrange **job interviews in your company** normally 3-4 applicants per job offered and we will **provide you with further material** (e.g. contract and education guidelines) as required.
- You and your company are in charge of the final selection process. If none of the applicants live up to your expectations, you are not obliged to hire any of them.
- The services offered by the OPU-Office are without any costs to you.
- Our applicants are young and bright commercial students who are very motivated and enthusiastic. The trainees have graduated from their Danish business college and they are 18-20 years old.
- Duration of the traineeship is typically **1 year**. The trainee is partially **financially supported** by the Danish Employer's Reimbursement Scheme, but the hiring company must still pay a monthly salary.
- The trainee will (after a short training) be **able to work independently** within the usual line of work for **trade/commercial**, **clerical or retail business**.
- He/she is able to start the traineeship around August 1.

Examples of training and work functions:

- Contact to suppliers and/or customers
- Controlling price and quality
- Customer service
- Purchasing functions, e.g. placing orders, confirmation handling
- Managing company stock

- Sales functions, e.g. making offers, invoicing
- General administration tasks
- Accounting and financial management functions
- Administrative tasks related to marketing and advertising
- Maintenance of company homepage, e-trade

Please note that the functions listed above are only examples of work areas and that your trainee/trainees will be working with business areas relevant to your company.